

**MEMORANDUM  
OF  
UNDERSTANDING  
(MoU)**

**BETWEEN**



**eSBU Solutions**

**&**



**Pragnya College Of Management & Computer  
Studies, PUNE**

**FOR**

**Student Development, Programs, faculty Development Programs,  
and Student Internships on Different Emerging Software Technologies**

## MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the 14<sup>th</sup> day of – February – Two Thousand and Eighteen (14-02-2018), by and between.

**Pragnya College Of Management & Computer Studies, Pune**, the **First Party** represented herein by its **Prof. Dr.Asha.S.Yadwadkar, Principal** (hereinafter referred as '**First Party**', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

### AND

**eSBU Solutions Pvt. Ltd., Tawheed Height, Near Sheetal Petrol Pump, Kondhwa Khurd Pune-411048** the **Second Party**, and represented herein by its Divisional Head, **Mr. Kamil Khan**, (hereinafter referred to as "**Second Party**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party') as

### WHEREAS:

- A) First Party is a Higher Educational Institution named:
  - (i) **Pragnya College Of Management & Computer Studies, Pune**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.
- E) – **eSBU Solutions Pvt. Ltd. Tawheed Height, Near Sheetal Petrol Pump, Kondhwa Khurd Pune-411048** – , the Second Party is engaged in Business, Manufacturing, Skill Development, Education and R&D Services in the fields of – **INFORMATION TECHNOLOGY-** - and related fields
- F) Give related information, its branches, and dimensional information about the industry concerned with whom the MoU is sworn.

**NOW THEREFORE. IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH**

## CLAUSE 1 CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Pragya College Of Management & Computer Studies, Pune** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
- 1.3 The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

## CLAUSE 2 SCOPE OF THE MoU

- 2.1 The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
- 2.2 **Curriculum Design:** Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- 2.3 **Industrial Training & Visits:** Industry and Institution interaction will give an insight in to the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands on training of the learners enrolled with the First Party.

- 2.4 **Research and Development:** Both Parties have agreed to carry out the joint research activities in the fields of - - **Web Development And Data Analytics**- - .
- 2.5 **Skill Development Programs:** Second Party to train the students of First Party on the emerging technologies in order to bridge the skill gap and make them industry ready.
- 2.6 **Guest Lectures:** Second Party to extend the necessary support to deliver guest lectures to the students of the First Party on the technology trends and in house requirements.
- 2.7 **Faculty Development Programs:** Second Party to train the Faculties of First Party for imparting training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
- 2.8 **Placement of Trained Students:** Second Party will actively engage to help the delivery of the training and placement of students of the First Party into internships/jobs; and will facilitate placements for at least 10% of the students. The Second Party will itself absorb at least 10 percentages of the trained students.
- 2.9 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programmes on the terms specified herein
- 2.10 There is no financial commitment on the part of the **Pragya College Of Management & Computer Studies, Pune**, the First Party to take up any programme mentioned in the MoU. If there is any financial consideration, it will be dealt separately.

### CLAUSE3 INTELLECTUAL PROPERTY

- 3.1 Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

### CLAUSE4 VALIDITY

- 4.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period **eSBU Solutions Pvt. Ltd., Pune**, the Second Party, as the case may be, will take effective steps for implementation of this MOU. Any act on the part of **eSBU Solutions Pvt. Ltd., Pune**, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU
- 4.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations

## CLAUSE 5

### RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that **First Party** and **Second Party** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

First Party

Second Party

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Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of **Pune**.

**AGREED:**

For Pragya College Of Management &  
Computer Studies, Pune

For eSBU Solutions Pvt. Ltd., Pune

|                                                     |                                         |
|-----------------------------------------------------|-----------------------------------------|
| Pragya College Of Management &<br>Computer Studies, | eSBU Solutions Pvt. Ltd                 |
| Pune-412308                                         | Address- Tawheed Heights, Kondhwa Khurd |
| Contact Details:                                    | Contact Details:9209078302              |
| E-mails :                                           | E-mails : khankamil02@gmail.com         |
| www.                                                | -                                       |

  
Dr. Asha S. Yadwadkar  
Principal  
Pragya College Of  
Management & Computer  
**Principal**  
Pragya College of Mgmt. & Comp. Studies  
Pune-411028.

  
Prof. Aadil Rashid  
Coordinator  
Pragya College Of  
Management & Computer  
Studies pune

**Co-ordinator**  
Pragya College of Mgmt. & Comp. Studies  
Pune.



  
Mr. Kamil Khan  
Director, HR,  
eSBU Solution